

EXHIBIT 3  
"Other" Indicia Trend vs.  
Net Single-Piece Letters  
[Volumes in thousands]

	<u>FY 2019</u>	<u>Pct of Net</u>	<u>FY 2018</u>	<u>Pct of Net</u>	<u>FY 2017</u>	<u>Pct of Net</u>	<u>FY 2016</u>	<u>Pct of Net</u>	<u>FY 2015</u>	<u>Pct of Net</u>	<u>FY 2014</u>	<u>Pct of Net</u>
"Other" Indicia	14,786	0.10%	22,182	0.14%	15,452	0.09%	19,737	0.11%	21,025	0.11%	33,209	0.17%
Permit Indicia	480,508		1,021,597		1,094,829		1,095,764		1,138,794		1,235,073	
All Single-Piece Letters	15,953,934		16,830,360		17,907,942		18,927,713		19,886,572		20,860,427	
Net Single-Piece Letters *	15,473,426		15,808,763		16,813,113		17,831,949		18,747,778		19,625,354	

\* Net Single-Piece Letters =  
All Single-Piece Letters less  
Permit Indicia Single-Piece  
Letters

Source: USPS RPW by Shape and  
Indicia